

UJ

# UPHOLSTERY JOURNAL

DECEMBER 2009/JANUARY 2010

## 2010 BUYER'S GUIDE

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**4 How to use your  
buyer's guide**

**5 Product directory**

Find the products you need for  
your business.

**17 Company directory**

Contact information for companies  
listed in the product directory.

**24 Company profiles**

Learn about supplier companies  
and the products they offer. The  
companies featured are qualifying  
advertisers that have supplied  
information for our readers.



Cover design by Cathleen Rose. Photo: Silver State Textiles.



**3 EDITOR'S DESK**  
Community action

**27 ADVERTISER INDEX**

**27 CALENDAR**

# elements - living with the sun

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## Community action

It seems like everyone in the world uses social media to keep connected with each other. Facebookers keep in contact with friends and family, MySpacers share favorite music, and Twitterers (or Twits, as the cynics call them) detail the “in-betweens” of their lives. I have to admit, I’m a bit cynical myself when it comes to social media. I’m not so sure anyone really cares what type of pizza I ate for lunch.



Social media is online technology that makes it easy to stay in touch with those you don’t typically see. Businesses exploit the technology to promote sales, market themselves and network. And, surprisingly, it’s not just kids and teenagers using social

media. The Nielsen Company, a data collection agency, reported that the majority of Twitter users are between the ages of 35 and 49 years old. Now who’s calling who “twits?”

Technology has made our small world even smaller. Being part of a community is a top reason people use social media. It makes sense, since online groups exist for just about anything. Being part of a community allows us to share opinions and information, and makes us feel connected.

This buyer’s guide connects our industry too. Readers use it to find products and services. Advertisers and suppliers use it to make readers aware of their product offerings. And we’re making it even easier to connect with companies listed in this guide by making it completely searchable at the new and improved [www.upholsteryjournalmag.com](http://www.upholsteryjournalmag.com).

Communities thrive when participants are passionate, and, from what I’ve seen, upholsterers are passionate about their work. Social media and technology provide a platform for a community, but it’s really those involved who keep it alive. Thanks to people like you, the upholstery industry isn’t going anywhere. As for me, I need to eat lunch—and it’s pepperoni, if you must know.

### Upholstery Journal online

Your source for the latest information about the upholstery industry will be live online at [www.upholsteryjournalmag.com](http://www.upholsteryjournalmag.com) starting Dec. 14.

#### Expanded capabilities allow you to:

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*Kelly*

**Kelly Frush**  
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# How to use your Buyer's Guide

The 2010 *Upholstery Journal* Buyer's Guide is a comprehensive resource to help you find suppliers of fabric, filler and foam; hardware and supplies; equipment and tools; and end products and services. Each category is arranged alphabetically, and companies are listed alphabetically under each category.

## TO FIND SUPPLY SOURCES

1. Turn to the product directory starting on page 5. Refer to the product index and find the product you are looking for and the page number where the listing for that product begins.
2. Turn to that page in the product directory. Select the name of the company.
3. Turn to the company directory for the contact information of the selected company.

## THE PRODUCT DIRECTORY

The product directory matches products with the companies that supply them. Products are listed in alphabetical order. There are four sections:

- » Fabric, Filler, Foam
- » Hardware, Supplies
- » Equipment, Tools
- » End Products, Services

## THE COMPANY DIRECTORY

The company directory lists alphabetically the companies in the *Upholstery Journal* Buyer's Guide.

Companies beginning with "The" are listed under the first letter of the actual company name.

The contact information for each company is followed by a list of the products and services the company supplies and corresponds to the sections in the product directory.

## COMPANY PROFILES

The companies featured in this section are full-page advertisers in this issue. For a complete list of products and services available, consult the corresponding sections listed above.





# Product Directory

A detailed list of products and the companies that provide them.

The 2010 *Upholstery Journal* Buyer's Guide includes products and services organized into four sections.



6 **FABRIC, FILLER, FOAM**



8 **HARDWARE, SUPPLIES**



10 **EQUIPMENT, TOOLS**



14 **END PRODUCTS, SERVICES**

Advertisers are in **bold**

# FABRIC, FILLER, FOAM

Batting ..... 6  
 Fabric, Acoustical ..... 6  
 Fabric, Aircraft ..... 6  
 Fabric, Anti-Bacterial ..... 6  
 Fabric, Automotive ..... 6  
 Fabric, Automotive, Headliner ..... 6  
 Fabric, Drapery ..... 6  
 Fabric, FAA-Certified ..... 6  
 Fabric, Fire-Retardant ..... 6  
 Fabric, Flame-Resistant ..... 6  
 Fabric, Healthcare, Vinyl-Coated ..... 6  
 Fabric, Laminated ..... 6  
 Fabric, Marine ..... 6  
 Fabric, Marine, Exterior ..... 6  
 Fabric, Marine, Headliner ..... 6  
 Fabric, Marine, Upholstery ..... 6  
 Fabric, Mesh, Coated ..... 6  
 Fabric, Mesh, Vinyl-Coated ..... 6  
 Fabric, Recycled ..... 6  
 Fabric, Upholstery ..... 7  
 Fabric, Vinyl, Clear ..... 7  
 Fabric, Vinyl, FAA-Certified ..... 7  
 Fabric, Vinyl, Marine ..... 7  
 Fabric, Vinyl, Upholstery ..... 7  
 Fabric, Woven, Olefin, Solution-Dyed ..... 7  
 Fiber, Kapok ..... 7  
 Foam, Closed Cell ..... 7  
 Foam, FAA-Certified ..... 7  
 Foam, Latex ..... 7  
 Foam, Open Cell ..... 7  
 Leather ..... 7  
 Leather, FAA-Certified ..... 7  
 Sheepskin ..... 7  
 Sheepskin, FAA-Certified ..... 7  
 Webbing, Elastic ..... 7  
 Webbing, Jute ..... 7  
 Webbing, Seatbelt ..... 7  
 Webbing, Synthetic ..... 7

## Batting

**Rowley Company**  
**Tedco Industries Inc.**

## Fabric, Acoustical

Fisher Textiles  
 The Haartz Corp.

## Fabric, Aircraft

DAF Products Inc  
**Pyramid Trim Products Inc.**

## Fabric, Anti-Bacterial

Bruin Plastics Co. Inc.  
 Burch Fabrics Group  
 DAF Products Inc  
 Sommers Plastic Products Co. Inc.  
 TMI Vinyl Solutions

## Fabric, Automotive

Active Foam Products Inc.  
 Bruin Plastics Co. Inc.  
 DAF Products Inc  
**Electron Top Mfg. Co. Inc.**  
 The Haartz Corp.  
 HDM Inc. SuperFabric  
**Larry Dennis Co.**  
**Pyramid Trim Products Inc.**

## Fabric, Automotive, Headliner

Active Foam Products Inc.  
**Electron Top Mfg. Co. Inc.**  
**Pyramid Trim Products Inc.**

## Fabric, Drapery

PARA' S.p.A.  
 Sommers Plastic Products Co. Inc.  
 Twiss Associates Inc.

## Fabric, FAA-Certified

**Pyramid Trim Products Inc.**

## Fabric, Fire-Retardant

Bruin Plastics Co. Inc.  
 Fisher Textiles  
**Sattler North America Corp.**  
 Sauleda S.A.  
 Splash of Color  
 TMI Vinyl Solutions

## Fabric, Flame-Resistant

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 DAF Products Inc  
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**Tri Vantage LLC**

## Fabric, Healthcare, Vinyl-Coated

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 Burch Fabrics Group  
 Crypton Inc.  
 DAF Products Inc.

Douglass Industries Inc.  
 Nassimi Corp.  
 Sommers Plastic Products Co. Inc.

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 DAF Products Inc.  
 The Haartz Corp.  
 HDM Inc. SuperFabric  
 Sommers Plastic Products Co. Inc.  
 TMI Vinyl Solutions  
**Tri Vantage LLC**  
 Twiss Associates Inc.

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**Larry Dennis Co.**  
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**Tri Vantage LLC**

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 PARA' S.p.A.  
 Recasens USA  
**Sattler North America Corp.**

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**Tri Vantage LLC**

## Fabric, Marine, Upholstery

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**Great Lakes Fabrics**  
 HDM Inc. SuperFabric  
**Larry Dennis Co.**  
 Recasens USA  
**Sattler North America Corp.**  
 Sauleda S.A.  
**Tri Vantage LLC**  
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## Fabric, Mesh, Vinyl-Coated

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 DAF Products Inc  
 Recasens USA  
 Sauleda S.A.  
 Traverse Bay Canvas Inc.

## Fabric, Recycled

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 Silver State Inc.

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Burch Fabrics Group  
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Douglass Industries Inc.  
**Great Lakes Fabrics**  
HDM Inc. SuperFabric  
**Larry Dennis Co.**  
Nilco Inc.  
PARA' S.p.A.  
Recasens USA  
Silver State Inc.  
Sommers Plastic Products Co. Inc.  
**Tri Vantage LLC**  
Twiss Associates Inc.

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Custom Laminations Inc./The CLI Group  
DAF Products Inc.  
Sommers Plastic Products Co. Inc.  
TMI Vinyl Solutions  
Traverse Bay Canvas Inc.  
Vicar International

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### **Fabric, Vinyl, Marine**

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Bainbridge International Inc.  
Bruin Plastics Co. Inc.  
George N. Jackson Ltd.  
**Great Lakes Fabrics**  
The Haartz Corp.  
Nassimi Corp.  
Nilco Inc.  
**Pyramid Trim Products Inc.**  
TMI Vinyl Solutions  
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Douglass Industries Inc.  
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Nassimi Corp.  
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**Pyramid Trim Products Inc.**  
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Xtreme Seal

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### **Foam, Open Cell**

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### **Leather**

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### **Great Lakes Fabrics**

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**Roden Leather Co.**

Waterhouse Leather

### **Leather, FAA-Certified**

Pyramid Trim Products Inc.  
Roden Leather Co.

### **Sheepskin**

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Waterhouse Leather

### **Sheepskin, FAA-Certified**

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### **Webbing, Elastic**

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### **Webbing, Jute**

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# HARDWARE, SUPPLIES

Adhesives	8
Adhesives, Fabric	8
Adhesives, Tops & Trim	8
Bindings	8
Bobbins, Ready-Wound	8
Buckles, Snaps, Slides, Dees & Loops, End Fittings	8
Buttons, Tufting	8
Carpet, Automotive	8
Carpet, Marine	8
Cleaners, Fabric	8
Cleaners, Leather	8
Cleaning Equipment & Supplies	8
Coatings, Flame-Retardant	8
Coatings, Vinyl, Fabric	8
Cord	8
Cord, Bungee, Shock or Elastic	8
Cordwelt	8
Dees & O Rings	8
Eyelets	8
Fasteners, Hook & Loop	8
Fasteners, Snap	8
Fasteners, Stainless Steel	8
Fastening Systems	8
Fittings, Marine, Top	8
Grommets	9
Hardware, Drapery	9
Hardware, Marine	9
Knobs	9
Legs, Furniture	9
Nails	9
Protectants, Leather	9
Rivets	9
Springs	9
Staples	9
Staples, Stainless Steel	9
Thread	9
Thread, PTFE	9
Thread, Ready-Wound Bobbins	9
Track Systems, Curtain	9
Trim & Piping	9
Trim, Automotive	9
Tubing	9
Upholstery Supplies	9
Vents	9
Weather Seals	9
Zipper	9
Zipper, Marine	9
Zipper, Metal	9
Zipper, Nylon	9

## Adhesives

Camie Campbell Inc.  
**Rowley Company**  
**Tedco Industries Inc.**

## Adhesives, Fabric

Camie Campbell Inc.

## Adhesives, Tops & Trim

Camie Campbell Inc.

## Bindings

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 Recasens USA  
**Tri Vantage LLC**  
 Vicar International

## Bobbins, Ready-Wound

Vicar International

## Buckles, Snaps, Slides, Dees & Loops, End Fittings

Coletech  
**Tri Vantage LLC**  
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C & C Metal Products Corp.

## Carpet, Automotive

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**Pyramid Trim Products Inc.**

## Carpet, Marine

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**Pyramid Trim Products Inc.**  
**Tri Vantage LLC**

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 IOSSO Products  
 Mermaid Products Inc.  
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## Coatings, Vinyl, Fabric

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 Vicar International

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DOT Fasteners  
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### Staples

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Pacific Upholstery Supply  
Plastomer Technologies  
**Pyramid Trim Products Inc.**  
**Tedco Industries Inc.**  
The Quality Thread & Notions Company  
**Tri Vantage LLC**  
Vicar International

### Thread, PTFE

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Pennsylvania Thread Co.  
Plastomer Technologies  
The Quality Thread & Notions Company  
**Tri Vantage LLC**

### Thread, Ready-Wound Bobbins

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**Keeton Supply Co.**  
Pennsylvania Thread Co.  
**Tri Vantage LLC**  
Vicar International

### Track Systems, Curtain

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### Trim & Piping

Kedercord  
Vicar International

### Trim, Automotive

Vicar International

### Tubing

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**Keeton Supply Co.**  
**Larry Dennis Co.**  
Mermaid Products Inc.  
Pacific Upholstery Supply  
REL Tools Inc. Mfr. StripBit  
Rex Pegg Fabrics Inc.  
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Sewmaster Inc.  
Vicar International

### Vents

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**Tedco Industries Inc.**  
**Tri Vantage LLC**  
Vicar International

### Zippers, Marine

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**Great Lakes Fabrics**  
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### Zippers, Metal

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### Zippers, Nylon

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# EQUIPMENT, TOOLS

Bobbins . . . . .	10	Sewing Machine Motors . . . . .	11
Computer Software . . . . .	10	Sewing Machines, Accessories & Attachments . . . . .	11
Computer Software, CAD . . . . .	10	Sewing Machines, Automatic . . . . .	11
Computer Software, Design . . . . .	10	Sewing Machines, Automatic Cam Tackers . . . . .	11
Computer Software, Design, Marine . . . . .	10	Sewing Machines, Leased . . . . .	11
Equipment, Cutting . . . . .	10	Sewing Machines, Long Arm . . . . .	11
Equipment, Cutting, Accessories . . . . .	10	Sewing Machines, New . . . . .	11
Equipment, Cutting, Computerized . . . . .	10	Sewing Machines, Parts . . . . .	12
Equipment, Cutting, Foam . . . . .	10	Sewing Machines, Programmable Stitching . . . . .	12
Equipment, Cutting, Hot Knives . . . . .	10	Sewing Machines, Rebuilt . . . . .	12
Equipment, Cutting, Ultrasonic . . . . .	10	Sewing Machines, Used . . . . .	12
Equipment, Embroidery . . . . .	10	Shears . . . . .	12
Equipment, Eyeletting . . . . .	10	Staple Guns . . . . .	12
Equipment, Grommeting . . . . .	10	Steamers . . . . .	12
Equipment, Heat Sealing . . . . .	11	T-Nuts . . . . .	12
Equipment, Heat Sealing, Radio-Frequency . . . . .	11	Tables, Cutting . . . . .	12
Equipment, Pattern-Making . . . . .	11	Tables, Sewing . . . . .	12
Equipment, Slitting . . . . .	11	Tools, Grommet Setting . . . . .	12
Equipment, Snap Fastener Installation . . . . .	11	Tools, Hand . . . . .	12
Equipment, Spreading . . . . .	11	Tools, Upholstery . . . . .	12
Hidem . . . . .	11		
Scissors . . . . .	11		

## Bobbins

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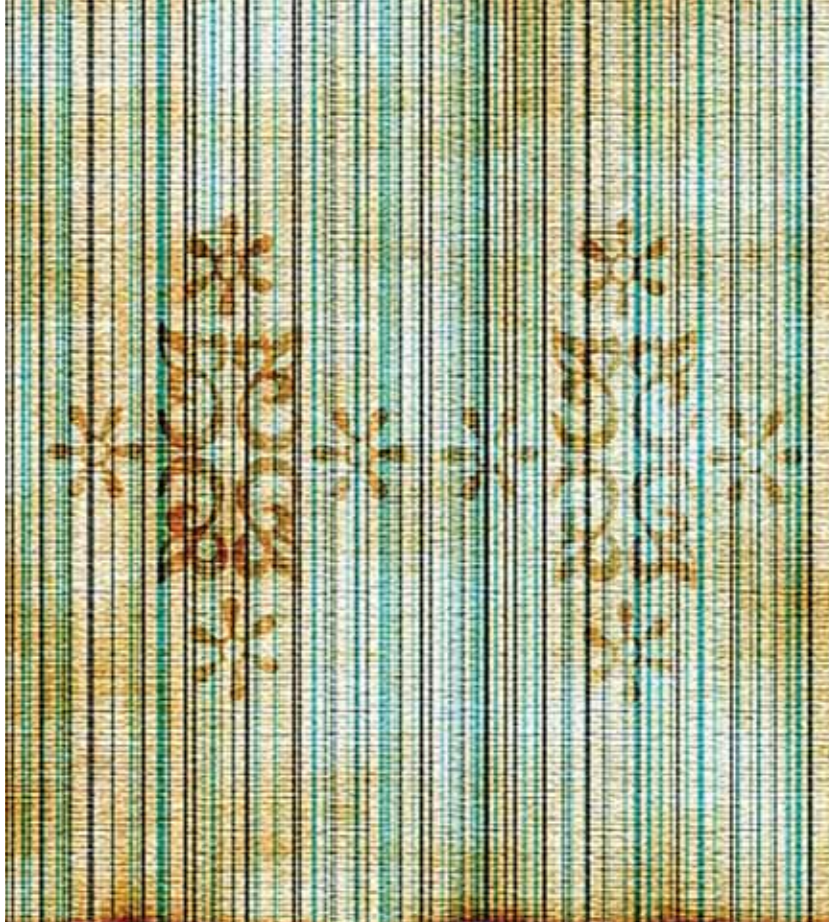
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# END PRODUCTS, SERVICES

Cleaning, Fabric .....	14
Coating, Custom .....	14
Consultants .....	14
Consultants, CAD .....	14
Covers, Marine .....	14
Covers, Patio .....	14
Covers, Tonneau .....	14
Curtains, Marine .....	14
Cushions .....	14
Cushions, Casual Furniture .....	14
Cushions, Marine .....	14
Cushions, RV .....	14
Design .....	14
Design, Computer-Aided .....	14
Design, Interior .....	14
Draperies .....	14
Embroidery, Custom .....	14
Finishing, Custom .....	14
Interiors, Aircraft .....	14
Interiors, Automotive .....	15
Laminating, Custom .....	15
Molding, Custom .....	15
Pillows .....	15
Repairs, Fabric .....	15
Seating, Automotive .....	15
Seats, Marine .....	15
Swatching, Custom .....	15
Testing, End Product .....	15
Testing, Lightfastness .....	15
Tops, Bimini .....	15
Tops, Convertible .....	15
Tops, Marine .....	15
Training, Marine Canvas and Upholstery .....	16
Training, Sewing .....	16
Training, Upholstery .....	16
Upholstery, Furniture .....	16
Upholstery, Marine .....	16
Upholstery, Wholesale .....	16
Windows, Marine Enclosure .....	16

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Awning Cleaning Industries  
Mermaid Products Inc.

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North Salt Lake, UT 84054-2769 USA  
+1 801 294 6420, 888 994 6420  
sales@rv-boat.com  
www.rv-boat.com

**PRODUCTS/SERVICES**

**Covers:** Marine  
**Curtains, Marine**  
**Cushions:** RV  
**Draperies**  
**Embroidery, Custom**  
**Interiors:** Aircraft

DAF Products Inc. ♦

420 Braen Ave  
Wyckoff, NJ 07481-2949 USA  
+1 201 251 1222, 800 228 9837  
kkliemisch@dafproducts.com  
www.dafproducts.com

**PRODUCTS/SERVICES**

**Fabric:** Aircraft; Anti-Bacterial; Automotive; Flame-Resistant; Healthcare, Vinyl-Coated; Laminated; Mesh, Vinyl-Coated; Vinyl, Clear

DOT Fasteners ♦

PO Box 44  
Clarksville, GA 30523-0094 USA  
+1 706 754 1000, 888 285 4632  
info@dotfasteners.com  
www.dotfasteners.com

**PRODUCTS/SERVICES**

**Equipment:** Grommeting  
**Fasteners:** Stainless Steel  
**Grommets**  
**Hardware:** Marine  
**Tools:** Hand

Douglass Industries Inc. ♦

412 Boston Ave  
Egg Harbor City, NJ 08215-2603 USA  
+1 609 965 6030, 800 950 3684  
service@dougind.com  
www.douglassfabric.com

**PRODUCTS/SERVICES**

**Fabric:** Healthcare, Vinyl-Coated; Upholstery; Vinyl, Upholstery

▶ See us on cover 3

Electron Top Mfg. Co. Inc.

126-15 89th Ave  
Richmond Hill, NY 11418-3337 USA  
+1 718 846 7400, 800 221 4476  
info1@electrontop.com  
www.electrontop.com

**PRODUCTS/SERVICES**

**Fabric:** Automotive; Automotive, Headliner  
**Tops:** Convertible  
**Zippers:** Metal

Fisher Textiles ♦

PO Box 307  
139 Business Park Dr  
Indian Trail, NC 28079-0307 USA  
+1 704 821 8870, 800 554 8886  
info@fishertextiles.com  
www.fishertextiles.com

**PRODUCTS/SERVICES**

**Fabric:** Acoustical; Fire-Retardant; Recycled

The Fox Company ♦

2909 Interstate St  
Charlotte, NC 28208-3607 USA  
+1 704 399 4581, 800 438 0167  
info@thefoxcompany.com  
www.thefoxcompany.com

**PRODUCTS/SERVICES**

**Equipment:** Cutting; Spreading  
**Sewing Machines:** New; Parts;  
Programmable Stitching

George N. Jackson Ltd. ♦

1139 McDermot Ave  
Winnipeg, MB R2N 2N4 Canada  
+1 204 786 3821, 800 665 8978  
info@jackson.ca  
www.jackson.ca

**PRODUCTS/SERVICES**

**Fabric:** Marine; Vinyl, Marine  
**Fittings:** Marine, Top  
**Foam:** Latex  
**Staples**  
**Thread:** PTFE  
**Webbing:** Jute  
**Zippers:** Marine

Ginny's Custom Canvas ♦

19920 65th St  
Bangor, MI 49013-9601 USA  
+1 269 427 8942  
boat\_lady@hotmail.com  
www.ginnyscanvas.com

**PRODUCTS/SERVICES**

**Covers:** Marine  
**Embroidery, Custom**  
**Seating, Automotive**  
**Tops:** Marine  
**Upholstery:** Marine

The Govmark Organization Inc. ♦

96 Allen Blvd Ste D  
Farmingdale, NY 11735-5626 USA  
+1 631 293 8944  
info@govmark.com  
www.govmark.com

**PRODUCTS/SERVICES**

**Testing:** End Product; Lightfastness

▶ See us on page 12

Great Lakes Fabrics

1904 S Wenona St  
Bay City, MI 48706-5293 USA  
+1 989 893 3311, 800 652 2358  
email@glfi.com  
www.glfi.com

**PRODUCTS/SERVICES**

**Fabric:** Marine; Marine, Exterior; Marine, Upholstery; Upholstery; Vinyl, Marine  
**Fasteners:** Snap  
**Fittings, Marine, Top**  
**Foam:** Open Cell  
**Leather**  
**Upholstery Supplies**  
**Zippers:** Marine

GTA Inc. dba Greeley Tent  
& Awning Co. ♦

2209 9th St Ste C  
PO Box 571  
Greeley, CO 80631-3088 USA  
+1 970 352 0253, 800 671 0253  
greeleytentawning@gmail.com

**PRODUCTS/SERVICES**

**Interiors:** Aircraft; Automotive  
Upholstery, Furniture

The Haartz Corp. ♦

87 Hayward Rd  
Acton, MA 01720-3000 USA  
+1 978 264 2600  
ggoodwin@haartz.com  
www.haartz.com

**PRODUCTS/SERVICES**

**Fabric:** Acoustical; Automotive; Laminated; Marine, Exterior; Vinyl, Marine

HDM Inc. Superfabric ♦

570 Hale Ave N  
Oakdale, MN 55128-7548 USA  
+1 651 256 2003  
ckohn@hdri.com  
www.superfabric.com

**PRODUCTS/SERVICES**

**Fabric:** Automotive; Flame-Resistant; Laminated; Marine, Upholstery; Upholstery

## HIG-QUA

### High Frequency Electronics Ltd. ♦

PO Box 15992, New Lynn  
Auckland, 0640 New Zealand  
+64 9 828 8525  
sales@highfrequency.co.nz  
www.highfrequency.co.nz

#### PRODUCTS/SERVICES

**Equipment:** Eyeletting; Grommeting; Heat Sealing;  
Heat Sealing, Radio-Frequency

### Hinton Mfg. Co. Inc.

123 Ballegee St  
Hinton, WV 25951-2408 USA  
+1 304 466 6220  
hintonmfgco@yahoo.com  
www.hintonmanufacturingcompany.com

#### PRODUCTS/SERVICES

**Sewing Machines:** New  
**Swatching, Custom  
Upholstery Supplies**

### Hoffman Brothers

5290 N Pearl St  
Rosemont, IL 60018-5302 USA  
+1 847 671 1550, 800 323 9120  
hoffmanbrothers1@aol.com  
www.hoffmanbrothers.com

#### PRODUCTS/SERVICES

**Sewing Machines:** New; Parts; Used

↳ See us on page 12

### Hoover Products ♦

427 S Grand Ave Unit A  
San Jacinto, CA 92582-3829 USA  
+1 951 654 4627  
info@hooverproducts.com  
www.hooverproducts.com

#### PRODUCTS/SERVICES

**Equipment:** Grommeting;  
Snap Fastener Installation  
**Tools:** Grommet Setting; Hand; Upholstery

### Industrial Sewing Systems

164 S Academy St  
Janesville, WI 53548-3765 USA  
+1 608 741 0690, 800 236 8306  
sewone@sewone.com  
www.sewone.com

#### PRODUCTS/SERVICES

**Sewing Machines:** Long Arm; Parts;  
Programmable Stitching

### IOSSO Products ♦

1485 Lively Blvd  
Elk Grove Village, IL 60007-5001 USA  
+1 847 437 8400, 888 747 4332  
iossoproducts@iosso.com  
www.iosso.com

#### PRODUCTS/SERVICES

**Cleaners:** Fabric; Leather  
**Coatings:** Vinyl, Fabric

### Jacquart Fabric Products Inc. ♦

1238 Wall St  
Ironwood, MI 49938-1763 USA  
+1 906 932 1339, 800 455 2253  
dennis@jacquarts.com  
www.jacquarts.com

#### PRODUCTS/SERVICES

**Covers:** Marine  
**Cushions**  
**Interiors:** Aircraft  
**Tops:** Marine  
**Upholstery:** Furniture

### Juki America Inc. ♦

8500 NW 17th St Ste 100  
Miami, FL 33126-1035 USA  
+1 305 594 0059  
adv@juki.com  
www.juki.com

#### PRODUCTS/SERVICES

**Sewing Machine Motors**  
**Sewing Machines:** Accessories & Attachments;  
Automatic; Automatic Cam Tackers; Long Arm;  
New; Parts; Programmable Stitching

### Kaplan Sewing Machine Co. Inc. ♦

11 Tichenor Ln  
Newark, NJ 07114-2514 USA  
+1 973 242 8700, 800 352 7739  
kaplansew@aol.com  
www.kaplansewingmachine.com

#### PRODUCTS/SERVICES

**Sewing Machines:** Leased; Long Arm; New;  
Rebuilt; Used

### Kastelic Canvas ♦

15920 S Lincoln Hwy  
Plainfield, IL 60586-5130 USA  
+1 815 436 8160, 877 226 8272  
mmuehlfelt@kastellicanvas.com  
www.kastellicanvas.com

#### PRODUCTS/SERVICES

**Covers:** Marine  
**Cushions:** Marine  
**Interiors:** Automotive

### Kedercord ♦

52 Kennedy Road  
Stratford, PE C1B 2T6 Canada  
+1 902 892 2929  
parke@eastlink.ca  
www.kedercord.com

#### PRODUCTS/SERVICES

**Cordwelt**  
**Fastening Systems**  
**Trim & Piping**

↳ See us on page 9

### Keeton Supply Co. Inc.

912 E Vickery Blvd  
Fort Worth, TX 76104-1570 USA  
+1 817 332 7888, 800 433 1710  
rmorgan@keetonsupply.com  
www.keetonsupply.com

#### PRODUCTS/SERVICES

**Fiber, Kapok**  
**Nails**  
**Pillows**  
**Sewing Machines:** Used  
**Staple Guns**  
**Staples:** Stainless Steel  
**Steamers**  
**Thread:** Ready-Wound Bobbins  
**Tools:** Upholstery  
**Upholstery Supplies**  
**Webbing:** Jute

### Kessler America LLC

562 Lakeland Plz Ste 226  
Cumming, GA 30040-2783 USA  
+1 678 793 4100  
john.kovacs@kessleramerica.com  
www.kessleramerica.com

#### PRODUCTS/SERVICES

**Sewing Machines:** Accessories & Attachments  
**Tables:** Sewing

↳ See us on page 7

### Larry Dennis Co. ♦

6121 Midway Rd  
Fort Worth, TX 76117-5341 USA  
+1 817 222 9700, 800 772 7542  
ldctx@att.net  
www.larrydennis.com

#### PRODUCTS/SERVICES

**Carpet:** Automotive; Marine  
**Fabric:** Automotive; Marine; Marine, Upholstery;  
Upholstery; Vinyl, Upholstery  
**Leather**  
**Tops:** Convertible  
**Upholstery Supplies**

### Low Country Marine Canvas

949 E Estates Blvd #202  
Charleston, SC 29414-5668 USA  
+1 843 442 2981  
lowcountrymarinecanvas@comcast.net

#### PRODUCTS/SERVICES

**Tops:** Bimini  
**Upholstery:** Marine  
**Windows:** Marine Enclosure

### Marine Canvas Training Institute ♦

900 4th St W  
Palmetto, FL 34221-5016 USA  
+1 941 721 0608  
dawn@marinecanvastraining.com  
www.marinecanvastraining.com

#### PRODUCTS/SERVICES

**Consultants**  
**Cushions:** Marine  
**Sewing Machines:** Used  
**Training:** Marine Canvas and Upholstery; Upholstery

**Marine Tech LLC ♦**

9800 Buccaneer Mall Ste 21  
St Thomas, VI 00802-2409 USA  
+1 340 774 4363  
marinetech@unitedstates.vi

**PRODUCTS/SERVICES**

**Covers:** Marine  
**Cushions**  
**Tops:** Marine  
**Upholstery:** Marine  
**Windows:** Marine Enclosure

**Marine Tops Unlimited ♦**

3225 E Washington Ave Stop 1  
Madison, WI 53704-4361 USA  
+1 608 246 3979  
canvaswiz@sbcglobal.net  
www.marinetops.com

**PRODUCTS/SERVICES**

**Covers:** Marine  
**Cushions:** Marine  
**Seats, Marine**  
**Tops:** Bimini; Marine  
**Upholstery:** Marine

**Mermaid Products Inc.**

PO Box 1192  
Priest River, ID 83856-1192 USA  
+1 208 263 2434, 800 878 1492  
mermaid@mermaid.com  
www.mermaid.com

**PRODUCTS/SERVICES**

**Cleaners:** Fabric  
**Cleaning, Fabric**  
**Upholstery Supplies**

**Mid State Upholstery & Canvas**

830 Whitrock Ave  
Wisconsin Rapids, WI 54494-4201 USA  
+1 715 421 2182, 800 487 2182  
mdstuph@wctc.net  
www.midstateupholsteryandcanvas.com

**PRODUCTS/SERVICES**

**Covers:** Marine  
**Tops:** Convertible  
**Upholstery:** Marine

**Nassimi Corp.**

370 Seventh Ave Ste 1600  
New York, NY 10001-3903 USA  
+1 212 643 8080, 800 521 5208  
info@nassimi.com  
www.nassimi.com

**PRODUCTS/SERVICES**

**Fabric:** Healthcare, Vinyl-Coated; Vinyl, Marine;  
Vinyl, Upholstery

**See us on page 16**

**Nick O Sewing Machine Co. Inc.**

7745 Hwy 76  
Stanton, TN 38069 USA  
+1 731 779 9963, 800 526 4256  
sales@nickosew.com  
www.nickosew.com

**PRODUCTS/SERVICES**

**Sewing Machines:** Accessories & Attachments;  
New; Used

**Nilco Inc.**

9 Spielman Rd  
Fairfield, NJ 07004-3403 USA  
+1 973 439 1196  
dackley@nilcoindustries.com  
www.nilcoindustries.com

**PRODUCTS/SERVICES**

**Fabric:** Upholstery; Vinyl, Marine;  
Vinyl, Upholstery

**Olfa-North America**

5500 Pearl St Ste 400  
Rosemont, IL 60018-5303 USA  
+1 800 962 6532  
olfainformation@worldkitchen.com  
www.olfa.com

**PRODUCTS/SERVICES**

**Scissors**  
**Tools:** Hand; Upholstery

**Pacific Upholstery Supply**

325 E Alondra Blvd  
Gardena, CA 90248-2809 USA  
+1 323 321 2222  
todd@pacificsupplies.com  
www.pacificsupplies.com

**PRODUCTS/SERVICES**

**Thread**  
**Upholstery Supplies**  
**Zippers**

**PARA' S.p.A. ♦**

Viale Monza, 1  
Sovico (Milano), 20050 Italy  
+39 039 2070386  
marco.parravicini@para.it  
www.para.it

**PRODUCTS/SERVICES**

**Fabric:** Drapery; Marine, Exterior; Upholstery

**Pennsylvania Thread Co. ♦**

6159 Lower York Rd  
New Hope, PA 18938-9620 USA  
+1 215 794 9660, 800 296 4647  
pathread@netcarrier.com

**PRODUCTS/SERVICES**

**Thread:** PTFE; Ready-Wound Bobbins

**Pet Project Inc. dba Custom Canvas Solutions ♦**

8631 Sherrills Creek Dr  
Terrell, NC 28682-8741 USA  
+1 704 622 4225  
petprojectinc@charter.net  
www.petprojectinc.com

**PRODUCTS/SERVICES**

**Covers:** Marine  
**Curtains, Marine**  
**Tops:** Marine

**Pinnacle Converting Equipment Inc. ♦**

1720 Toal St  
Charlotte, NC 28206-1524 USA  
+1 704 376 3855  
sales@pinnacleconverting.com  
www.pinnacleconverting.com

**PRODUCTS/SERVICES**

**Equipment:** Cutting; Cutting, Foam; Cutting,  
Hot Knives; Cutting, Ultrasonic; Slitting

**Plastomer Technologies ♦**

10633 W. Little York Bldg 3 Suite 300  
Houston, TX 77041-4052 USA  
+1 713 983 4201, 800 345 4901  
info@plastomertech.com  
www.plastomertech.com

**PRODUCTS/SERVICES**

**Thread:** PTFE

**See us on page 11**

**Pyramid Trim Products Inc.**

576 Prior Ave N  
Saint Paul, MN 55104-1741 USA  
+1 651 645 8126, 800 333 8746  
tmkoso@pyramidtrim.com  
www.pyramidtrim.com

**PRODUCTS/SERVICES**

**Carpet:** Automotive; Marine  
**Fabric:** Aircraft; Automotive; Automotive,  
Headliner; FAA-Certified; Vinyl, FAA-Certified;  
Vinyl, Marine; Vinyl, Upholstery  
**Foam:** FAA-Certified  
**Leather:** FAA-Certified  
**Sheepskin:** FAA-Certified  
**Staples**  
**Thread**  
**Tops:** Convertible

**The Quality Thread & Notions Company ♦**

32500 Solon Rd  
Solon, OH 44139-3544 USA  
+1 440 349 2322, 800 521 4308  
info@qualitythread.com  
www.qualitythread.com

**PRODUCTS/SERVICES**

**Thread:** PTFE  
**Webbing:** Synthetic  
**Zippers:** Metal; Nylon

## QUE-YAC

### QUEST CAD/CAM ♦

23011 Moulton Pkwy Ste G4  
Laguna Hills, CA 92653-1228 USA  
+1 949 951 3568  
johann@questcadcam.com  
www.questcadcam.com

#### PRODUCTS/SERVICES

**Equipment:** Cutting; Cutting, Computerized;  
Pattern-Making

### Recasens USA ♦

225 Presidential Blvd Ste 103  
Bala Cynwyd, PA 19004-1258 USA  
+1 610 667 1604, 888 866 6870  
sales@recasensusa.com  
www.recusacatalog.com

#### PRODUCTS/SERVICES

##### Bindings

**Fabric:** Marine, Exterior; Marine, Upholstery; Mesh,  
Vinyl-Coated; Upholstery

### REL Tools Inc. Mfr. StripBit

PO Box 1006  
Station C  
Montreal, PQ, H2L 4V2 Canada  
+1 514 833 9254, 888 663 2104  
info@stripbit.com  
www.stripbit.com

#### PRODUCTS/SERVICES

**Tools:** Hand; Upholstery  
**Upholstery Supplies**

### Rex Pegg Fabrics Inc. ♦

1802 Stewart St  
PO Box 1455  
Tacoma, WA 98421-2920 USA  
+1 253 272 5162, 800 933 3232  
sales@rexpeggfabrics.com  
www.rexpeggfabrics.com

#### PRODUCTS/SERVICES

**Fabric:** Vinyl, Upholstery  
**Foam:** Open Cell  
**Upholstery Supplies**

### Rocky Mount Cord Co.

PO Box 4304  
Rocky Mount, NC 27803-0304 USA  
+1 252 977 9130, 800 342 9130  
info@rmcord.com  
www.rmcord.com

#### PRODUCTS/SERVICES

**Cord:** Bungee, Shock or Elastic  
**Cordwelt**

### ↘ See us on page 15

### Roden Leather Co.

1725 Crooks Rd #555  
Royal Oak, MI 48067-1306 USA  
+1 248 542 7064  
dan@rodenleather.com  
www.rodenleather.com

#### PRODUCTS/SERVICES

**Cleaners:** Leather  
**Leather:** FAA-Certified  
**Sheepskin**

### ↘ See us on page 10

### Rowley Company ♦

230 Meek Rd  
Gastonia, NC 28056-8122 USA  
+1 704 866 0650, 800 343 4542  
sales@rowleycompany.com  
www.rowleycompany.com

#### PRODUCTS/SERVICES

##### Adhesives

##### Batting

##### Cordwelt

**Fasteners:** Hook & Loop

##### Grommets

**Hardware:** Drapery

**Tools:** Grommet Setting; Upholstery

##### Molding, Custom

##### Pillows

### ↘ See us on page 2

### Sattler North America Corp. ♦

200 Broadhollow Rd Ste 207  
Melville, NY 11747-4806 USA  
+1 631 393 5151, 866 992 9646  
info@sattler-corp.com  
www.sattler-corp.com

#### PRODUCTS/SERVICES

**Covers:** Marine

**Cushions:** Marine

**Fabric:** Fire-Retardant; Marine; Marine, Exterior;

Marine, Upholstery

**Tops:** Marine

**Upholstery:** Marine

### Sauleda S.A. ♦

Travesera De Las Cortes 102  
Barcelona, E-08028 Spain  
+34 93 339 7150  
salvador@sauleda.com  
www.sauleda.com

#### PRODUCTS/SERVICES

**Fabric:** Fire-Retardant; Marine, Upholstery; Mesh,  
Vinyl-Coated

### Scalise Marine Inc.

11 SW 12th Ave Ste 105  
Dania Beach, FL 33004-3527 USA  
+1 954 241 2628, 866 470 8829  
IFAI@scaliseamarine.com  
www.scaliseamarine.com

#### PRODUCTS/SERVICES

**Fasteners:** Snap; Stainless Steel

**Windows:** Marine Enclosure

### Sewmaster Inc.

PO Box 432  
Hinton, WV 25951-0432 USA  
+1 304 466 3936  
sewmaster@citynet.net  
www.sewmaster.net

#### PRODUCTS/SERVICES

**Equipment:** Cutting

**Sewing Machines:** Long Arm

**Swatching, Custom**

**Upholstery Supplies**

### Silver State Inc.

1010 West 2610 South  
Salt Lake City, UT 84119 USA  
+1 801 972 6770, 800 453 5777  
info@silverstatetextiles.com  
www.silverstatetextiles.com

#### PRODUCTS/SERVICES

**Fabric:** Recycled; Upholstery; Vinyl, Upholstery;  
Woven, Olefin, Solution-Dyed

### Sommers Plastic Products Co. Inc.

31 Styertowne Rd  
Clifton, NJ 07012-1713 USA  
+1 973 777 7888, 800 225 7677  
sales@sommers.com  
www.sommers.com

#### PRODUCTS/SERVICES

**Fabric:** Anti-Bacterial; Drapery; Healthcare,  
Vinyl-Coated; Laminated; Upholstery; Vinyl, Clear;  
Vinyl, Upholstery

### Splash of Color ♦

709 N Glenville Dr Ste 100  
Richardson, TX 75081-2480 USA  
+1 972 437 5733, 800 441 9064  
kfaulkner@splashofcolor.com  
www.splashofcolor.com

#### PRODUCTS/SERVICES

**Fabric:** Fire-Retardant

### Spradling Intl. Inc.

PO Box 1668  
Pelham, AL 35124-5668 USA  
+1 205 985 4206, 800 333 0955  
sales@spradlingvinyl.com  
www.spradlingvinyl.com

#### PRODUCTS/SERVICES

**Fabric:** Vinyl, Upholstery

**Upholstery:** Furniture; Marine

### ↘ See us on cover 2

### Stimpson Co. Inc. ♦

1515 SW 13th Ct  
Pompano Beach, FL 33069-4789 USA  
+1 954 946 3500, 877 765 0748  
customer\_service@stimpson.com  
www.stimpson.com

#### PRODUCTS/SERVICES

**Equipment:** Grommeting; Snap Fastener Installation

**Eyelets**

**Fasteners:** Snap

**Grommets**

**Rivets**

### Sue's Custom Sewing ♦

223 Alma St  
Amherstburg, ON N9V 1A6 Canada  
+1 519 736 5087  
gbailey@mnsi.net

#### PRODUCTS/SERVICES

**Covers:** Marine; Patio; Tonneau

**Cushions**

**Tops:** Marine

↘ See us on page 15

**Tedco Industries Inc.**

3901 Washington Blvd  
Baltimore, MD 21227-4146 USA  
+1 410 247 0399, 800 638 3814  
tedcosales@verizon.net  
www.tedcoindustries.com

**PRODUCTS/SERVICES**

**Adhesives**  
**Batting**  
**Nails**  
**Sewing Machine Motors**  
**Sewing Machines:** Accessories & Attachments;  
New; Parts; Rebuilt; Used  
**Springs**  
**Staple Guns**  
**Staples**  
**Steamers**  
**Thread**  
**Tools:** Upholstery  
**Zippers**

**TMI Vinyl Solutions** ♦

5350 Campbells Run Rd  
Pittsburgh, PA 15205-9738 USA  
+1 412 787 9750, 800 888 9750  
vinylsolutions@tmi-pvc.com  
www.tmivinylsolutions.com

**PRODUCTS/SERVICES**

**Fabric:** Anti-Bacterial; Fire-Retardant; Laminated;  
Vinyl, Clear; Vinyl, Marine

**Traverse Bay Canvas Inc.** ♦

787 W Conway Rd  
PO Box 405  
Harbor Springs, MI 49740-9585 USA  
+1 231 347 3001, 800 552 2786  
tbcanvas@freeway.net  
www.traversebaycanvas.com

**PRODUCTS/SERVICES**

**Covers:** Patio  
**Fabric:** Mesh, Vinyl-Coated; Vinyl, Clear  
**Upholstery:** Marine  
**Windows:** Marine Enclosure

↘ See us on cover 4

**Tri Vantage LLC** ♦

1831 N Park Ave  
Burlington, NC 27217-1137 USA  
+1 216 696 2820, 800 786 1876  
sales@trivantage.com  
www.trivantage.com

**PRODUCTS/SERVICES**

**Bindings**  
**Bobbins**  
**Buckles, Snaps, Slides, Dees & Loops, End Fittings**  
**Carpet:** Marine  
**Cleaners:** Fabric  
**Cord**  
**Equipment:** Cutting; Grommeting  
**Fabric:** Flame-Resistant; Laminated; Marine;  
Marine, Headliner; Marine, Upholstery; Upholstery;  
Vinyl, Marine  
**Fasteners:** Hook & Loop; Snap  
**Fastening Systems**  
**Fittings, Marine, Top**  
**Grommets**  
**Hardware:** Marine

**Shears**

**Thread:** PTFE; Ready-Wound Bobbins  
**Tools:** Grommet Setting; Hand  
**Track Systems, Curtain**  
**Tubing**  
**Vents**  
**Zippers**

↘ See us on page 13

**TÜV SÜD America Inc.**

10 Centennial Dr  
Peabody, MA 01960 USA  
+1 518 697 0434, 877 888 4474  
softlines@tuev-sued.com  
www.tuev-sued.com/softlines

**PRODUCTS/SERVICES**

**Testing:** End Product; Lightfastness  
**Training:** Sewing

**Twiss Associates Inc.**

19 Compo Rd S  
Westport, CT 06880-4319 USA  
+1 203 227 8528  
twiss02@mindspring.com  
www.twiss.com

**PRODUCTS/SERVICES**

**Fabric:** Drapery; Laminated; Upholstery

**Unicraft Corporation**

2300 NW 2nd Ave  
Miami, FL 33127-4302 USA  
+1 305 571 9300, 888 888 0616  
unicraftcorp@bellsouth.net  
www.unicraftcorp.com

**PRODUCTS/SERVICES**

**Equipment, Spreading**  
**Tables:** Cutting; Sewing

**Universal Sewing Machine Co.**

2300 NW 2nd Ave  
Miami, FL 33127-4302 USA  
+1 305 576 0400, 800 899 0054  
unisew@bellsouth.net  
www.unisew.com

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**Fittings, Marine, Top**

**Grommets**

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**Hidem**  
**T-Nuts**  
**Thread:** Ready-Wound Bobbins  
**Tools:** Grommet Setting; Hand  
**Trim & Piping**  
**Trim:** Automotive  
**Upholstery Supplies**  
**Weather Seals**  
**Windows:** Marine Enclosure  
**Zippers:** Marine; Nylon

**Vinyl-Pro of Western PA. Inc.**

128 Kerr Rd  
New Kensington, PA 15068-9321 USA  
+1 724 335 5233, 800 750 7939  
vinylpro@nb.net  
www.vinylpro.com

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**Foam:** Closed Cell  
**Weather Seals**

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Apollo Beach, FL 33572-2813 USA  
+1 813 645 4190  
tdarga@tampabay.rr.com

**PRODUCTS/SERVICES**

**Design:** Interior  
**Fabric:** Marine, Upholstery  
**Upholstery:** Marine



# Company Profiles

## ELECTRON TOP MANUFACTURING CO. INC.

126-15 89th Ave  
Richmond Hill, NY 11418-3337 USA  
+1 718 846 7400, 800 221 4476  
Fax +1 718 846 8426  
info1@electrontop.com  
www.electrontop.com

See us on cover 3

» **Electron Top Manufacturing Co. Inc.** has been manufacturing convertible tops in its family-owned and family-run shop in Richmond Hill, N.Y., since 1960. With more than 370 quality replacement convertible top patterns in 120 different colors and materials, Electron Top brings to its work the knowledge and experience built from three generations of family involvement in the industry.

Using the finest materials and workmanship available, Electron Top provides convertible tops to meet customer needs, putting the same attention to detail and craftsmanship into a top for a standard production model as for a rare collector model.

Visit Electron Top's website for color charts, catalogs and lists of top installers, as well as convertible care products designed to clean and protect convertible tops.



## SATTLER NORTH AMERICA CORP.

200 Broadhollow Rd Ste 207  
Melville, NY 11747 USA  
+1 631 393 5151, 866 992 9646  
Fax +1 631 393 5141  
info@sattler-corp.com  
www.sattler-corp.com

See us on page 2



» **Sattler North America Corp.** is a subsidiary of Sattler AG, of Graz, Austria. Sattler AG, founded in 1875, is privately owned by the founding family and is dedicated to supplying the highest quality outdoor fabrics that are possible. This is accomplished through the use of state-of-the-art technology in both manufacturing and finishing, as well as designing and service.

Sattler produces an extensive line of awning and marine fabrics, and is known worldwide as a quality leader. The Elements Collection of awning fabrics features more than 200 colors and patterns that are supported, totally intact, for a minimum of four years to serve the awning and sign industries.

Another exciting product developed by our own chemists and textile engineers is NAUtex Premium, with a unique combination of properties. It is both breathable and waterproof, which allows enclosed areas to dry out and stay dry, thereby preventing mold, mildew and corrosion, preserving the useful life of any boat.

Firemaster Plus is an awning fabric thoroughly tested in the field and in several test labs. It is now certified as flame retardant by the California Fire Marshall, Registry #F-67201. Firemaster Plus is waterproof with excellent UV resistance.

Our products are available for immediate shipment from our distribution center in northern New Jersey. We welcome you to visit [www.sattler-corp.com](http://www.sattler-corp.com).





## STIMPSON CO. INC.

1515 SW 13th Ct  
 Pompano Beach, FL 33069 USA  
 877 765 0748  
 Fax +1 954 545 7440  
 customer\_service@stimpson.com  
 www.stimpson.com

*See us on cover 2*



» In 1852, **Stimpson Co. Inc.** opened a 1,500-square-foot factory in Lower Manhattan that would be, 31 years hence, the foot of the Brooklyn Bridge.

Today, more than 150 years later, Stimpson's 275,000-square-foot facility, located in Pompano Beach, Fla., is operating with the most advanced, state-of-the-art, high-speed automated equipment, producing the largest variety of standard and special eyelets, grommets, washers and hole plugs of any company in the world.

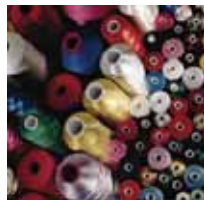
Of particular interest is Stimpson's line of self-piercing grommets and washers. Designed using a heavier gauge brass, the self-piercing grommet and unique washer, working together with the company's 405 bench press, pierce and set your materials in a single action without pre-punching a hole.



## TRI VANTAGE LLC

831 N Park Ave  
 Burlington, NC 27217-1137 USA  
 +1 216 696 2820, 800 786 1876  
 sales@trivantage.com  
 www.trivantage.com

*See us on cover 4*



» **Tri Vantage** is one of the nation's largest suppliers of specialty fabrics, hardware and finishing supplies, serving upholsterers and interior designers, as well as awning and marine fabricators, architects and sign manufacturers.

Tri Vantage provides the casual furniture and hospitality markets with a complete and unequalled selection of beautiful, yet durable fabrics, trimmings and supplies that are primarily used in the manufacture of indoor and outdoor furnishings and patio umbrellas.

The company's popular High Point Collection™ of decorative Sunbrella® fabrics offers beautiful combinations of current styles and classic looks featuring a variety of weaves and textures, including plush fabrics and a selection of reversible patterns, that offer designers greater options and flexibility. Visuals of the entire collection can be viewed at the High Point Collection Online Showroom at [www.trivantage.com](http://www.trivantage.com).

The breadth and depth of Tri Vantage's product inventory allows the company to offer exceptional service to customers worldwide. As the single source for thousands of products, the company offers fully stocked inventory at each of its 16 distribution centers in North America, as well as same-day service capabilities and online ordering at [www.trivantage.com](http://www.trivantage.com).





# UJ UPHOLSTERY JOURNAL

## 2010 DESIGN & CRAFTSMANSHIP AWARDS



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See us on page 13

» **TÜV SÜD** is a leading international technical solution provider in the field of quality and safety, offering services that include testing, inspection, certification, auditing, training and expert opinion for a wide range of industries. Headquartered in Munich, Germany, TÜV SÜD was founded 140 years ago, and today has 14,000 employees with an office and laboratory network spanning 600 locations worldwide.

The Softlines division provides technical solutions for a range of products that includes home textiles, fabric, clothing, leather and footwear, and accessories. With ISO 17025 accredited and CPSIA approved laboratories located in strategic locations worldwide, our team of qualified and experienced inspectors, auditors and trainers actively promote and provide assistance to the global market offering holistic one-stop services and capabilities across the Softlines supply chain.

TÜV SÜD partners customers with value-added solution for issues such as product quality and safety, restricted substances, regulatory issues (REACH Directive and CPSIA), environment and energy management, and social compliance.



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- » Other

Entries must be received by **March 19, 2010**

#### DIRECT ENTRIES TO

Kelly Frush,  
Associate Editor

kfrush@ifai.com

or

*Upholstery Journal*  
Design & Craftsmanship Awards  
1801 County Road B W.  
Roseville, MN 55113

Call +1 651 225 6922  
for more details.

#### CONTEST RULES

Entries must be upholstered products completed between April 1, 2009 and March 19, 2010. Entries will be judged on difficulty (one third), craftsmanship (one third) and creativity (one third).

#### If submitting electronically

- » Send entry form information in body of an e-mail or as a Word document attachment in an e-mail. In the "subject" line of the e-mail, enter: Design & Craftsmanship Awards.
- » Upload high-resolution images of at least 300 dpi (1MB) in .jpg, .tif or .eps format to [www.ifai.com/upload](http://www.ifai.com/upload). (Before and after photos as appropriate.)
- » Go to [www.ifai.com](http://www.ifai.com), click on the "Upload Materials" button on the home page. Fill in the information completely, including publication (*Upholstery Journal*), issue date (Aug/Sept 2010) and IFAI contact (Editor). Submit up to four photos that best represent the project.
- » Identify and label each photo.

#### If submitting by mail

- » Mount 3" x 5" color prints on poster board. Up to four photos may be submitted to show various angles or details of entry.
- » Complete one entry form for each entry. Affix entry form to front of entry.

#### Note

- » Submitted photos of winning entries may be used in IFAI publications—make sure to submit the best quality photos possible (set digital camera to highest settings). If photo is copyrighted, please include permission allowing IFAI to use it, and required photo credit information. Photos/digital images become property of IFAI and cannot be returned.

#### Entries

- » All entries will be judged by a panel of industry professionals.
- » Winning entries will be announced in the Aug/Sept 2010 issue of *Upholstery Journal* and on the *Upholstery Journal* web site.
- » All entries become property of IFAI.

### ENTRY FORM

**Part A:** Include all information in an e-mail entry. If mailing, complete and attach to front of entry.

Type of Project: \_\_\_\_\_

Fabric and Materials Used (generic and trade name): \_\_\_\_\_

Methods Used: \_\_\_\_\_

Description of Work: \_\_\_\_\_

How will project be used: \_\_\_\_\_

#### Part B

Category: \_\_\_\_\_

Company Name: \_\_\_\_\_

Phone: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ State/Province: \_\_\_\_\_ Zip: \_\_\_\_\_

Upholsterer(s): \_\_\_\_\_

Designer(s): \_\_\_\_\_

Date completed, Price of job (optional), Hours to complete: \_\_\_\_\_



# CALENDAR

December 6–9

## Showtime

High Point, N.C.

[www.itma-showtime.com](http://www.itma-showtime.com)

January 9–12, 2010

## The Canadian Home Furnishings Market

Mississauga, Ontario, Canada

[www.tchfm.com](http://www.tchfm.com)

January 10–12, 2010

## Marine Fabricators Association National Convention

Orlando, Fla.

[www.marinecanvas.com](http://www.marinecanvas.com)

January 11–13, 2010

## Printsource New York

New York, N.Y.

[www.printsourcenyork.com](http://www.printsourcenyork.com)

February 1–5, 2010

## Las Vegas Market

Las Vegas, Nev.

[www.lasvegasmarket.com](http://www.lasvegasmarket.com)

March 8–12, 2010

## New York Home Fashions Market

New York, N.Y.

[www.homefashionproducts.com](http://www.homefashionproducts.com)

March 11–13, 2010

## Hotrod & Restoration Trade Show

Indianapolis, Ind.

[www.hotrodshow.com](http://www.hotrodshow.com)

July 23–24, 2010

## Upholstery Fair 2010

Lafayette, Ind.

[www.upholsteryfair.com](http://www.upholsteryfair.com)

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[www.electrontop.com](http://www.electrontop.com)

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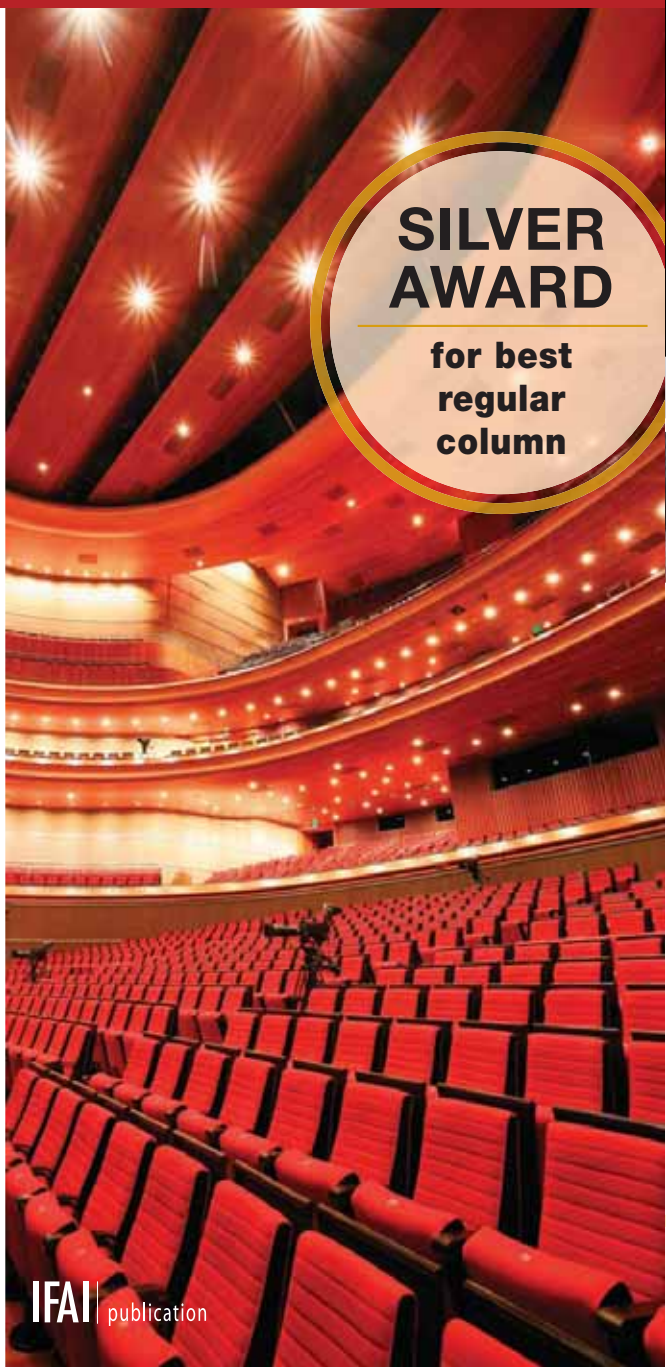
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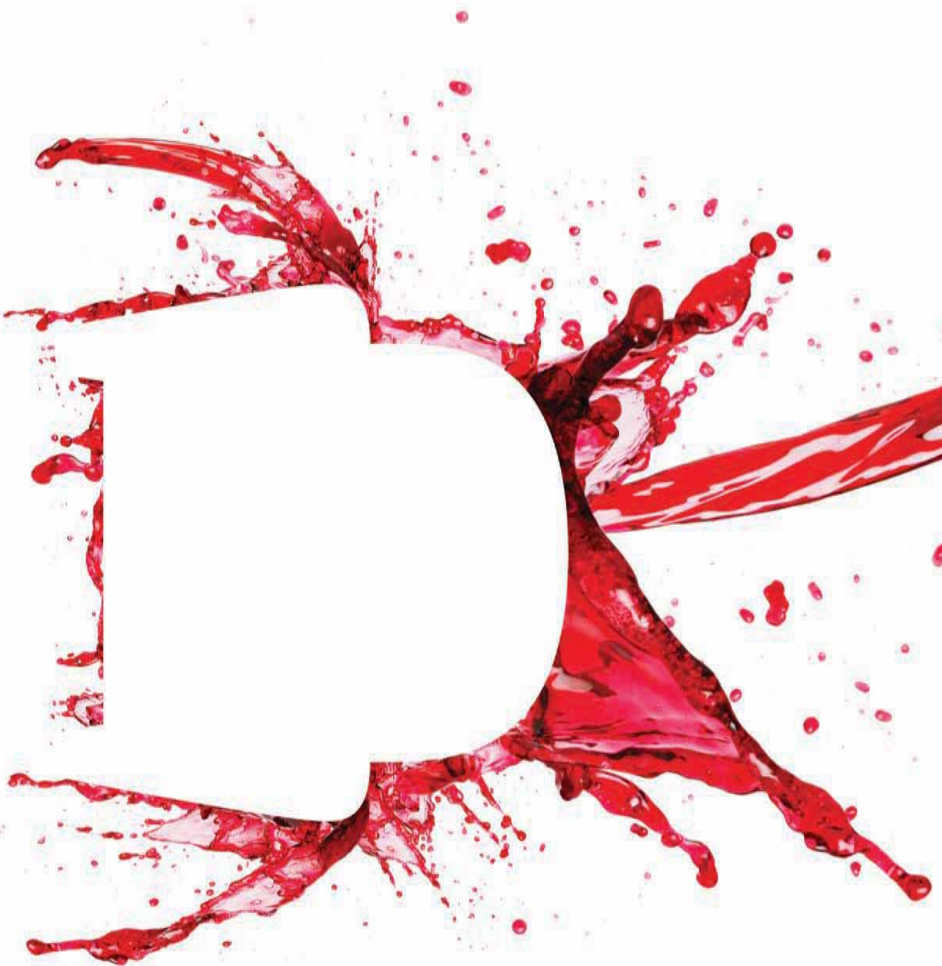
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